EnerCom, Inc.

*The Leading Alternative Energy Savings Agency*

Date: 10/11/2011

# ENERCOM AGENT RATE CALCULATION WORKSHEET

**Customer:** Brighton Ford - Main Lot

Current Utility: DTE
Service: D4-112
Invoice Date: 9/30/2009

3798.59
0.0494608

AES: Glacial Energy
Term: month-to-month index

## A. POWER SUPPLY SAVINGS

| | | | | | | |
|---|---|---|---|---|---|---|
| 1. Current Monthly Power Rate: | $ 0.049461 | x Monthly KWH Usage | 76,800 | = (Current Monthly Cost) | $ | 3,798.59 |
| 2. AES Monthly Power Rate: | $ 0.041000 | x Monthly KWH Usage | 76,800 | = (AES Monthly Cost) | $ | 3,148.80 |
| 3. | | | | Monthly Power Supply Cost Savings: | $ | 649.79 |

## B. RELATED DISTRIBUTION SAVINGS

| | | | | | | |
|---|---|---|---|---|---|---|
| 1. Current Monthly Distribution Rate: | $ 10.680000 | x Monthly KW | 163 | = (Current Monthly Cost) | $ | 1,740.84 |
| 2. AES Monthly Distribution Rate: | $ 7.170000 | x Monthly KW | 163 | = (AES Monthly Cost) | $ | 1,168.71 |
| 3. | | | | Related Monthly Distribution Cost Savings: | $ | 572.13 |

## C. TOTAL SAVINGS

| | | | |
|---|---|---|---|
| Monthly Power Supply Cost Savings: | $ | 649.79 | X = A.3. |
| Related Monthly Distribution Cost Savings: | $ | 572.13 | Y = B.3. |
| Total Monthly AES Savings (Loss): | **$** | **1,221.92** | Z = X + Y |
| % Savings: | | **32.2%** | Z ÷ A.1. |

Notes:

A.1. CMPR obtained from DTE bill by totalling the Electric Power Supply Charges and dividing by Monthly KWH.
A.2. AMPR obtained from AES pricing sheet or the most recent index rate.
A.3. A.1. - A.2.
B.1. CMDR obtained from DTE bill; it is under Electric Delivery Charges; it is a fixed rate per KW
B.2. AMDR is listed in the filed DTE Rate Schedule under Retail Access Service Customers; it is mulitplied by monthly billing demand (KW); this charge will appear on the DTE bill.
B.3. B.1. - B.2.
ALL Rates do not include service charges or Michigan sales tax which are passed through by both DTE and AES.

**Disclaimer:** The monthly rates above are published or supplied by DTE and the Alternative Electricity Supplier; the projected savings are supplied by EnerCom for informational purposes only in order that the above Customer may make a decision to utilize the services of an Alternative Electricity Supplier.